

Product Factsheet

Natixis FTSE 100 Autocall Note

May 2017

www.meteoram.com

This information is for professional investors only and should not be presented to, or relied upon by private investors

Product Features

Investment type	Defensive Autocall Note paying a potential 7.25% per annum non-compounded
Term	A maximum 6 year 1 week investment
Underlying asset	FTSE 100 Index (the 'Index')
Currency	GBP
Securities	Notes
Issuer	Natixis Structured Issuance SA
Counterparty	Natixis (the 'Guarantor')
Listing	Luxembourg Stock Exchange
Tax treatment	Subject to Capital Gains Tax
Capital protection	60% European Barrier
Strike Date	2 May 2017
Opening Level	Official close of business level on: 2 May 2017
Measurement Dates and Reference Levels	2 May 2019: 100% 5 May 2020: 95%; 4 May 2021: 90% 3 May 2022: 85% 2 May 2023: 80% (Final Measurement Date)
Final Level	2 May 2023
Maturity Date	9 May 2023
Liquidity	Daily, subject to market circumstances
ISIN	XS1468280513
Distribution fee	We will receive a distribution fee of up to 2.25% from the Issuer. We use this fee to cover our costs for the preparation of product information and marketing. This fee may also be used to cover payments to introducers, where necessary, or to provide an increased allocation for institutional investors. No part of this fee will be used to remunerate any adviser.

Investment rationale

The FTSE 100 Index has to date reacted positively following the result of the EU referendum and has climbed to new highs in early 2017. Whilst investors may have a willingness to commit capital to equity markets, current index levels and the effect of a weakening British pound may lead to a more cautious view in the short to medium term.

With its reducing call barrier, the note should offer a potential investment return for investors with concerns that current index levels may not be sustainable.

Summary

If, on any Measurement Date before the Final Measurement Date, the Closing Level of the Index is at least equal to its Reference Level, the Note will kick out, i.e. mature early, and make a gross investment return of 7.25% of the money invested for each year that the Note has been in force.

The first Measurement Date will be on 2 May 2019, two years after the Start Date. If the Note has not matured early and the Closing Level of the Index on the Final Measurement Date (the "Final Level") is at least equal to its Reference Level, the Note will provide an investment return at the Maturity Date equal to 43.50% of the money invested. If the Final Level of the Index is below its Reference Level, no investment return will be payable at the Maturity Date.

An investor will lose money if the Final Level of the Index is below 60% of its Opening Level. The amount of money that will be lost will be the percentage by which the Final Level of the Index is below its Opening Level. In extreme circumstances an investor could lose all of their money.



Product Analysis

As part of our product development and research process, we consider the historical and potential future performance of indices and/or shares to see how their price evolution may result in certain payoff conditions being met.

All investments, including structured products, can carry significant and varied risks. To help evaluate these risks, many techniques have been developed, all of which could produce different conclusions. The most commonly used method in the UK, as prescribed by the European Securities and Markets Authority (ESMA) for risk rating funds, is the Synthetic Risk and Reward Indicator (SRRI).

The SRRI captures how volatile an investment's value is. The more volatile the investment, the greater the uncertainty associated with the investment's returns. Effectively, it considers not only the risk to an investor's capital, but also the risk to any potential investment return.

We have calculated an SRRI equivalent for the Note, to assist you in the investment decision making process. We have also estimated how we might expect the Note to perform, both under 'expected market conditions' and 'adverse market conditions,' over the Notes term. We simulated the performance of the Index under these two conditions based on its performance over the last 5 years. This sampling period is consistent with the official SRRI methodology.

Please note that the information provided here is only a guide based on our current expectations. It should not be considered as a target or guarantee and could change over time.

Expected market conditions are defined by the performance of the Index in the last 5 years. Assuming these conditions continue, compared to other investment products, we expect the Note, on average, to have very low levels of risk which are often associated with a very low:

- potential investment return
- likelihood of incurring capital loss
- sensitivity to stock market changes
- level of uncertainty in the returns

Adverse market conditions, also known as stress test conditions, are defined by when our benchmark, the FTSE 100 Total Return Index, was simulated to have produced a loss. We evaluated the performance of the Note based on these simulations only. Based on these circumstances, we expect the Note, on average, to:

- have a moderate probability of protecting against capital loss
- perform better than the benchmark
- be more volatile than the benchmark

← Lower risk			Higher risk →			
Potentially lower reward			Potentially higher reward			
1	2	3	4	5	6	7

Based on our calculations, we expect there to be a very low level of uncertainty in the returns payable from under the Note. A very low level of risk is associated with a Risk Rating of 3.

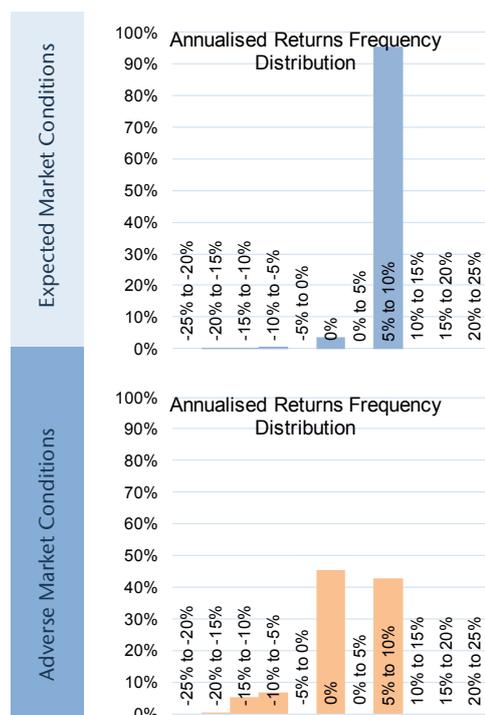
The rating above was calculated to provide you with an indication of the potential risk level you would assume by investing in the Note. There is a significant chance, however, that this may not be a reliable indication of the future risk level of the Note.

Notes regarding Risk Rating:

- Liquidity risks are not captured by the Risk Rating.
- Counterparty risks are not captured by the Risk Rating.
- The Risk Rating is calculated by simulating potential outcomes for the underlying Index. This method may not be a reliable indicator of potential future performance.
- The Risk Rating is not a target or guarantee and may change over time depending on how market conditions change.
- The Risk Rating is not an indication of the limit of the amount of risk in the investment and has the potential to be greater.
- The lowest Risk Rating does not mean a risk-free investment.
- Classification differences are not equally weighted. Risk Rating 2 for example, does not mean twice as risky as Rating 1.

Scenario Analysis

The charts below show the return distributions resulting from the outcomes of the scenarios outlined previously. The X axis is the compound annual return from the simulations and the Y axis is the percentage frequency of a particular return bracket.



- The most frequently simulated unique result (68.05% of simulations) was a maturity at the end of 2 years with a 14.50% investment return and a full return of capital. This is equivalent to a compound annual return of 7.00% pa.
- In 0.93% of simulations, the product produced a loss.
- The most frequently simulated unique result (45.34% of simulations) was a maturity at the end of 6 years with a 0.00% investment return and a full return of capital. This is equivalent to a compound annual return of 0.00% pa.
- In 12.05% of simulations, the product produced a loss.

Historical Simulation

We have simulated the frequency of the possible maturity scenarios the structure would have produced had it been available continuously between 30 December 1983 and 7 March 2017. It should be recognised that the economic conditions that existed at the time this Note was constructed would not have existed historically. In some cases, the Note terms might have been more or less favourable depending on the economic conditions at the time. Some economic conditions may not have allowed for this Note to be available at all.

Frequency distribution:

Number of 6 year cycles tested	6886
Sampling period	30/12/1983 to 07/03/2017
Maturity scenario	Frequency
Incurred a capital loss	0.00%
Initial capital returned only	1.09%
Matured early at the end of year 2 with investment return	77.23%
Matured early at the end of year 3 with investment return	4.62%
Matured early at the end of year 4 with investment return	6.88%
Matured early at the end of year 5 with investment return	4.65%
Matured at the end of year 6 with investment return	5.53%

Counterparty Credit Ratings



Long term credit rating and outlook for Natixis

Agency	Rating	Date rating effective	Outlook	Date outlook effective
Fitch	A	17/07/2013	Stable	17/07/2013
Moody's	A2	15/06/2012	Stable	17/03/2015
Standard & Poor's	A	23/01/2012	Stable	02/12/2015

Source: Natixis and Bloomberg, 7 March 2017

Counterparty Default Risk

The Counterparty for this product is Natixis. To analyse credit risk, we use the independent default risk classification system provided by the Bloomberg Default Risk model. The classification is determined by the 1 year default risk. The prefix indicates the grading of the default probability; IG (Investment Grade), HY (High Yield) or DS (Distressed). The suffix is a further, more granular grading, numbered from 1-10 where the higher the number, the higher probability of default.

Bloomberg Default Risk classification	Bloomberg 1 year Default Probability	Bloomberg 5 year Default Probability
IG9 Investment Grade	0.2779%	2.2105%

Sources: Meteor Research Department/Bloomberg 7 March 2017

Important information

- This information is for professional investors only and should not be presented to, or relied up by, private investors.
- Simulated/forecast performance is not a reliable indicator of potential future performance.
- The figures quoted in this document are for illustrative purposes only.
- They are not a reliable guide to the likelihood of making specific gains or losses in this kind of structure or any similar structure.
- In addition, these statistics do not provide a guide to the maximum gains or losses that are possible.
- Our calculations assume no default by a counterparty and do not take into account the effect of dividends.
- The information provided does not constitute investment, legal or tax advice and is provided as guidance only
- Income payments, if applicable, are assumed to have been reinvested at 0% interest.



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